



**NetApp™**  
Go further, faster



# NetApp at a Glance

Helping companies around the world go further, faster

Where could you go if you had...

- Products that never let you down?
- Advisors you could trust?
- Inventors to solve your business problems?
- Experts who knew the ropes?
- Leaders helping you succeed?

At NetApp, we believe this is what it takes to help our people, our partners, and our customers succeed. It's what we dedicate ourselves to delivering every day. Our innovative storage and data management solutions help organizations around the world store, manage, protect, and retain one of their most precious assets: their data. Working as one global team, we strive to make sure our customers have everything they need to take their businesses further, faster.

## DELIVERING VALUE, SPEED, AND EFFICIENCY

Flexibility and simplicity are at the heart of every product and service we create. Our unified storage architecture—a single platform for a broad range of networked environments—gives customers the most versatile and scalable storage platform in the industry. The flexibility of our architecture lets customers quickly and economically scale their infrastructures to match their business needs. With NetApp, customers can achieve new capabilities and efficiencies using the investments they've already made and keep the tools and procedures they already know.

Our comprehensive suite of data management tools lets people be more productive and makes data more available. We work closely with today's most popular application vendors—VMware, Oracle, Microsoft, and SAP—to create storage solutions that make the most of their applications and the people who run them.

## CORPORATE SNAPSHOT

Revenues: \$3.3B (FY2008)

Employees: 7,600+

Stock Symbol: NTAP

Worldwide Offices: 130+

Founded: 1992

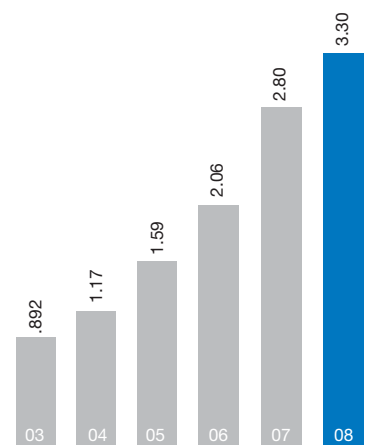
Fortune 1000 Company

Member of S&P 500

Member of NASDAQ 100

Fortune "Best Companies to Work For"

## REVENUES



Total Revenues (\$ in billions)

As companies face the challenges of 50% annual data growth, they're thrilled to find our space-saving copy technologies help them grow their capabilities without growing their budgets or their data centers. Whether it is protecting all that data, keeping it always available, or meeting today's demanding regulatory challenges, NetApp® solutions help customers do it all with efficiency they never dreamed possible.

#### **MAKING BREAKTHROUGHS HAPPEN**

By continually pushing the boundaries of possibility, we've built a reputation for innovative problem solving. We lead, and others follow. In 1992, we invented the first networked storage appliance, making shared storage an affordable reality. Since then, we've continued bringing new capabilities to our customers. We've helped them overcome the challenges of tape with solutions that make disk-based backup affordable and reliable. We've boosted the capabilities of lower-cost technologies to make high-performance application storage dramatically more affordable. Our thin provisioning and deeply integrated application solutions accelerate the speed of business. Our virtualized storage technologies have revolutionized test and development cycles, helping customers get to revenue faster than ever. And we continue to push the envelope every day so that customers can anticipate and adapt to market changes faster than their competition.

#### **BUILDING PARTNERSHIPS ON INSIGHT AND TRUST**

Creating long-term relationships that deliver outstanding results is a key goal of our company. Every NetApp employee is dedicated to that goal, and we measure our success by the success of our customers.

We form lasting, strategic partnerships with the industry's best application, consulting, and reseller partners to deliver industry-leading solutions that are tailored to the unique requirements of each customer.

Our Professional Services team provides customized assessment, design, and implementation services to help our customers optimize their storage and data management environments. Our experts and partners work with our customers to help align their IT infrastructures to their business challenges, making it possible for customers to deploy new capabilities with confidence.

Our highly responsive global support organization provides systems, processes, and people wherever they are needed to ensure continuous operation in complex and critical environments.

#### **A PASSION FOR SUCCESS**

Creative, inventive, and dedicated people working together as one team is our formula for creating products and services that exceed expectations. Our culture, repeatedly acknowledged in *Fortune* magazine's list of "Best Companies to Work For," allows us to attract and retain the industry's best people. Always focused on our customers' business, our employees' talent and drive help foster our customers' success.

At NetApp, we create solutions that accelerate business breakthroughs and deliver outstanding cost efficiency. Discover our passion for helping companies around the world go further, faster at [www.netapp.com](http://www.netapp.com).

#### **INFRASTRUCTURE SOLUTIONS**

- Archive and compliance
- Business continuity
- Disk-to-Disk backup
- Storage consolidation
- Storage for virtualized environments
- Test and development

#### **APPLICATION SOLUTIONS**

- Engineering and Scientific
- IBM Rational
- Microsoft® Exchange
- Microsoft SharePoint®
- Microsoft SQL Server™
- Oracle®
- SAP®
- Windows® File Server

#### **INDUSTRIES**

- Energy
- Financial services
- Government
- Healthcare
- Life sciences
- Major manufacturing
- Media and Internet
- Telco service providers

#### **CORPORATE HEADQUARTERS**

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