CASE STUDY
G/S Solutions & Health Care

Organization

This study is based on a not-for-profit health system based in Western Michigan, offering a full continuum of care through a Hospital Group, which is comprised of 11 hospitals, 173 ambulatory and service sites, a 615,000 member health plan, and 21,700 employees.

> G/S initiatives have lowered ongoing costs, met ROI objectives, and increased the performance & availability of our data center.

Testimonial

G/S has really helped us meet our growth objectives through the years. They've shown great skill with implementation work, and then always go the extra mile to ensure my team has a solid understanding of how to work with the technologies that have been implemented. This has improved the both capabilities and performance of my server team and data center.

Server Team Manager
Healthcare Organization

Service Type

IBM AIX and Power Systems, Implementation, Virtualization, High Availability, Ongoing Support

Business Issue

The Power Systems environment provides mission critical infrastructure for key applications like their Electonic Medical Records system. There was a need to reduce costs and ongoing operating expenses, consolidate the number of servers, improve performance, and allow for uninterrupted growth and improve their HA & Disaster Recovery environment.

Solution

G/S Solutions worked closely with the customer to analyze the current environment and provide a strategic solution that produced the following results:

- 66% reduction in annual maintenance costs.
- 83% reduction in annual power/cooling costs.
- Achieved stated ROI objectives within 2 years.
- Replace 10 physical systems with 3 servers reducing administration time and cost.
- Reduce the total rack space by 156U.
- The upgrade allowed for a significant increase in per core processing power, which allows for aa reduction in number of active processors, resulting in savings on future license cost and maintenance (Oracle, PowerHA, etc).

G/S Solutions