

# CASE STUDY

## G/S Solutions & Amway - Grand Rapids, Michigan

### ORGANIZATION

Amway is one of the world's largest direct selling businesses operating in more than 100 countries and territories enabling independent owners to provide quality products to their customers with state of the art sales and distribution capabilities. Amway supports 21,000+ employees and 3+ million distributors, handling over 82 million orders per year.

### Service Type

IBM AIX/Unix & System i, Consolidation, Virtualization, IBM Power, IBM FlashSystem

The Amway Large Systems team requested assistance with their technology roadmap with a focus on server consolidation and driving cost efficiencies.

### Solution

G/S Solutions helped create and maintain a roadmap for Amway's core IBM Power Server infrastructure, incorporating current and anticipated growth and performance needs. The implementation of this roadmap led to a 50% reduction in the number of physical boxes and rack space units occupied. This in turn, led to a 24% reduction in related spending, including hardware, software, maintenance and cooling related costs. G/S Solutions is providing services migrating current solutions to the Power 8 platform, and continues to be an integral part of ongoing planning for future needs.

*"I view GS Solutions as an extension of the Amway Unix and iSeries teams based on their involvement in different facets of day to day operations and strategic planning. They participate in key activities such as budget planning, review of new technical solutions, technology refresh initiatives in addition to staff augmentation. You know you have a successful partnership when an organization is engaged at this level."*

Tom Meyer - Manager, Large Systems - Amway



### Client Benefits

The key benefits for this solution were:

- Amway developed a clear strategic roadmap for their infrastructure, sized to meet performance and high availability requirements, while leveraging better technology capabilities to reduce related costs.
- 50% reduction in servers, with a corresponding drop in cooling and power requirements.
- 24% reduction in related spending across hardware, software, maintenance, cooling and power.
- Growth of Amway team capabilities through extended knowledge transfer of new platform capabilities, lunch and learn sessions, and ongoing support.

### Contact

For more information please contact

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